



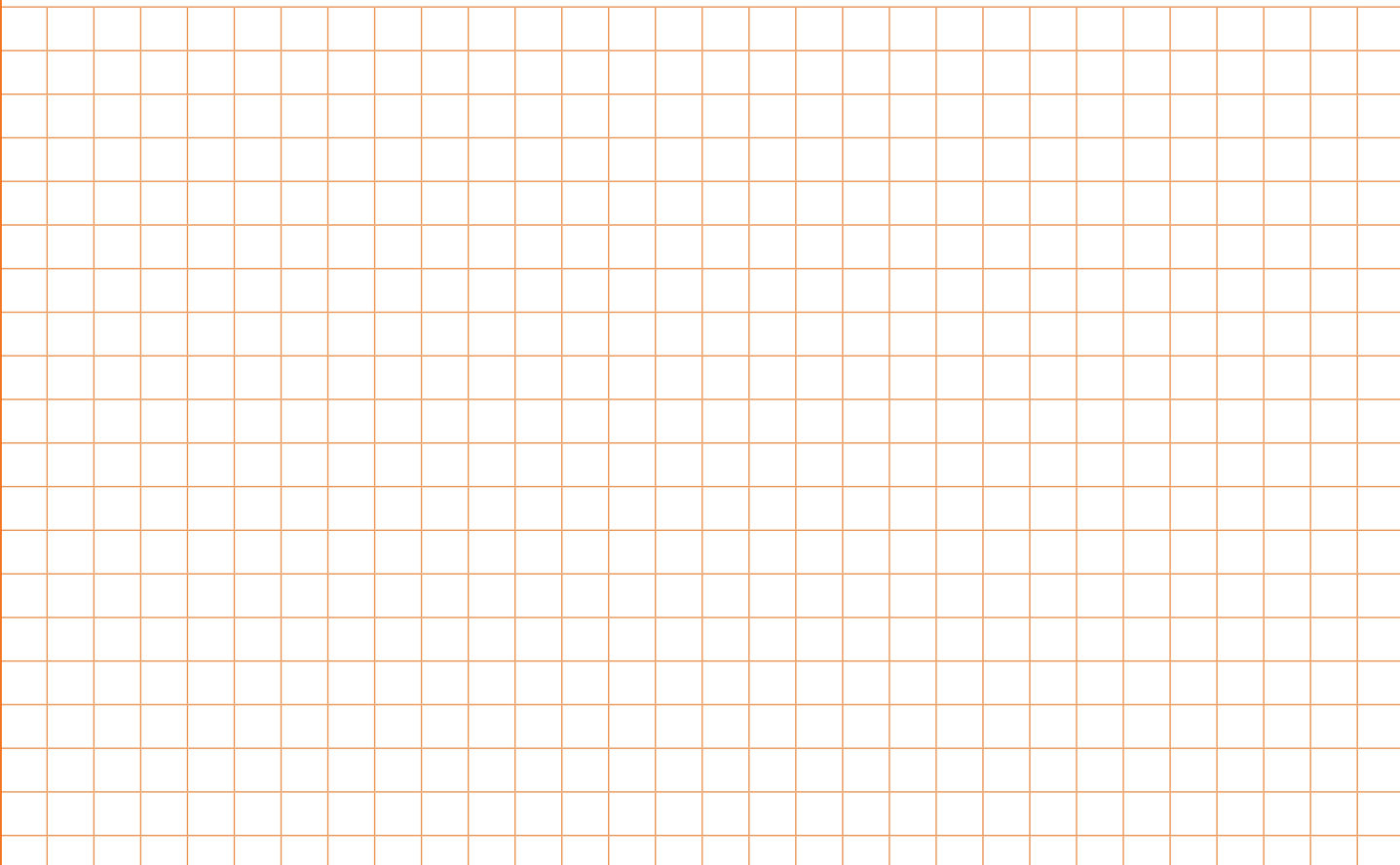
# Discovery Document



## Discovery Document

Partner Name	
Company Name	
What system is the data coming from? E.g. customer system.	
What type of data? E.g. structured or unstructured.	
What does the output currently look like? Please provide an example.	
Please provide an example of sample output, sample stationery, sample blank output. E.g. invoice – blank invoice to overlay the data.	

## Document

What is the customers most important document?	
How does the customer currently produce and distribute this document? (Recommend drawing)	
	

Total time taken to complete process	
Total cost to complete process	

## Document

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What type of data? E.g. structured or unstructured.	
What does the output currently look like? Please provide an example.	
Please provide an example of sample output, sample stationary, sample blank output. E.g. invoice – blank invoice to overlay the data.	

## Document Solution

What would you really like to do with this process? What electronic system or digital functions would the customer like in place? E.g. email, EDI. (Draw the customers ideal process workflow)	
What is the ROI/savings value potential for the customer?	



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